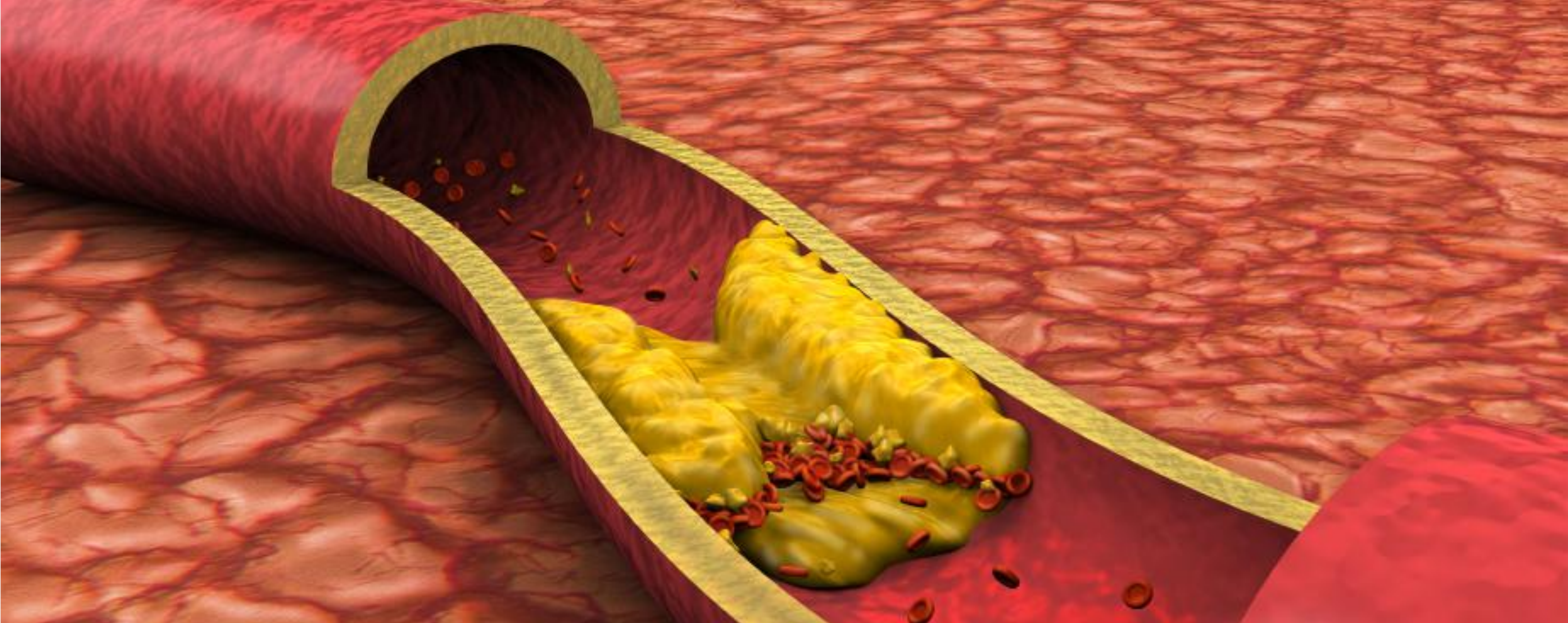




## Regenerate new blood vessels from natural silk

Gabriele Grecchi, CEO & Founder - Milano, July 2016





**1.4m patients in the US need revascularizations**

There is a huge unmet clinical need for vascular prostheses



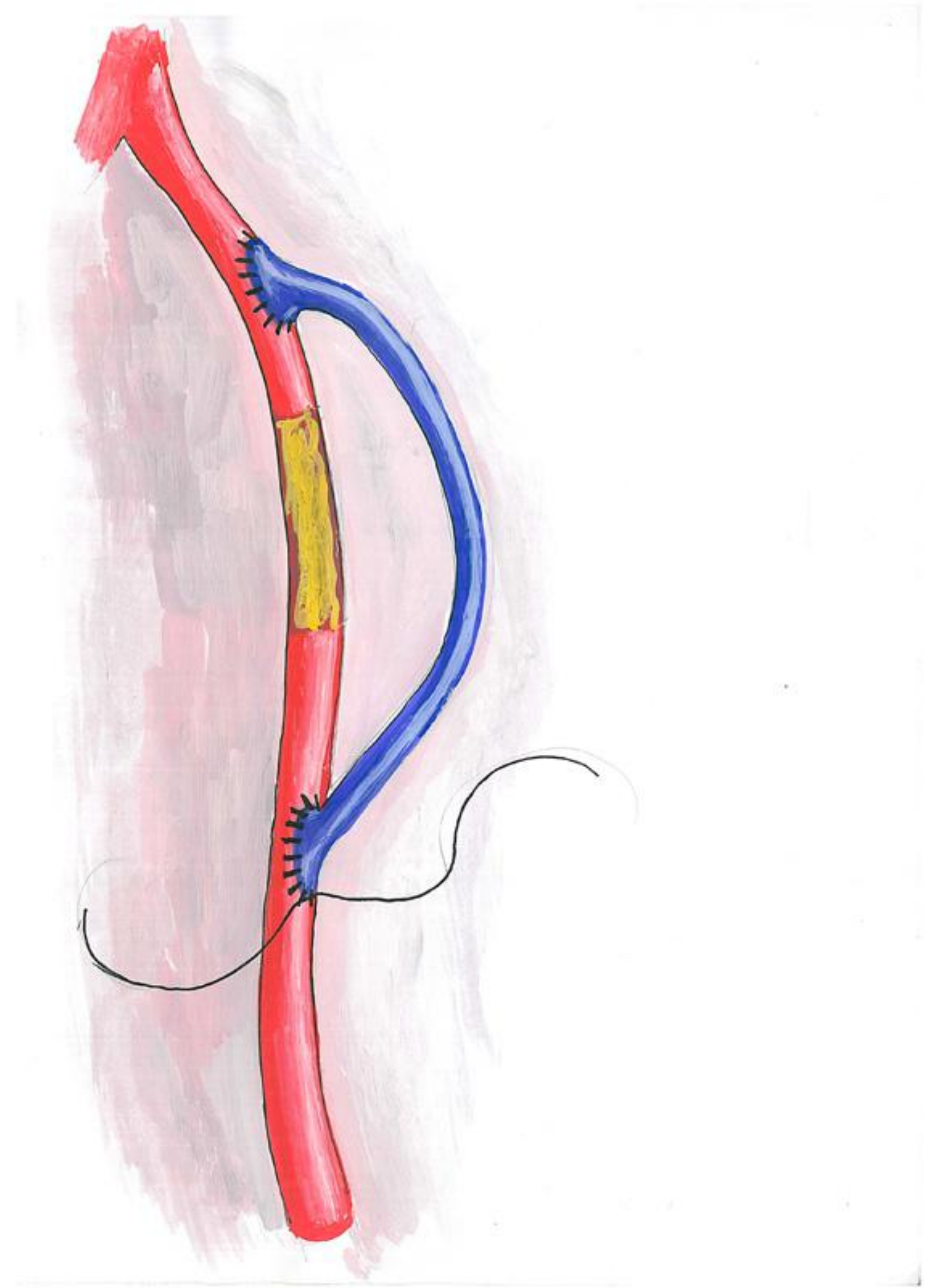
# Bypass procedures



- You could **use your own veins**
- But most of the time they're **not available**



- Or use **synthetic vascular grafts**, which still have important limits: **they simply fail!**

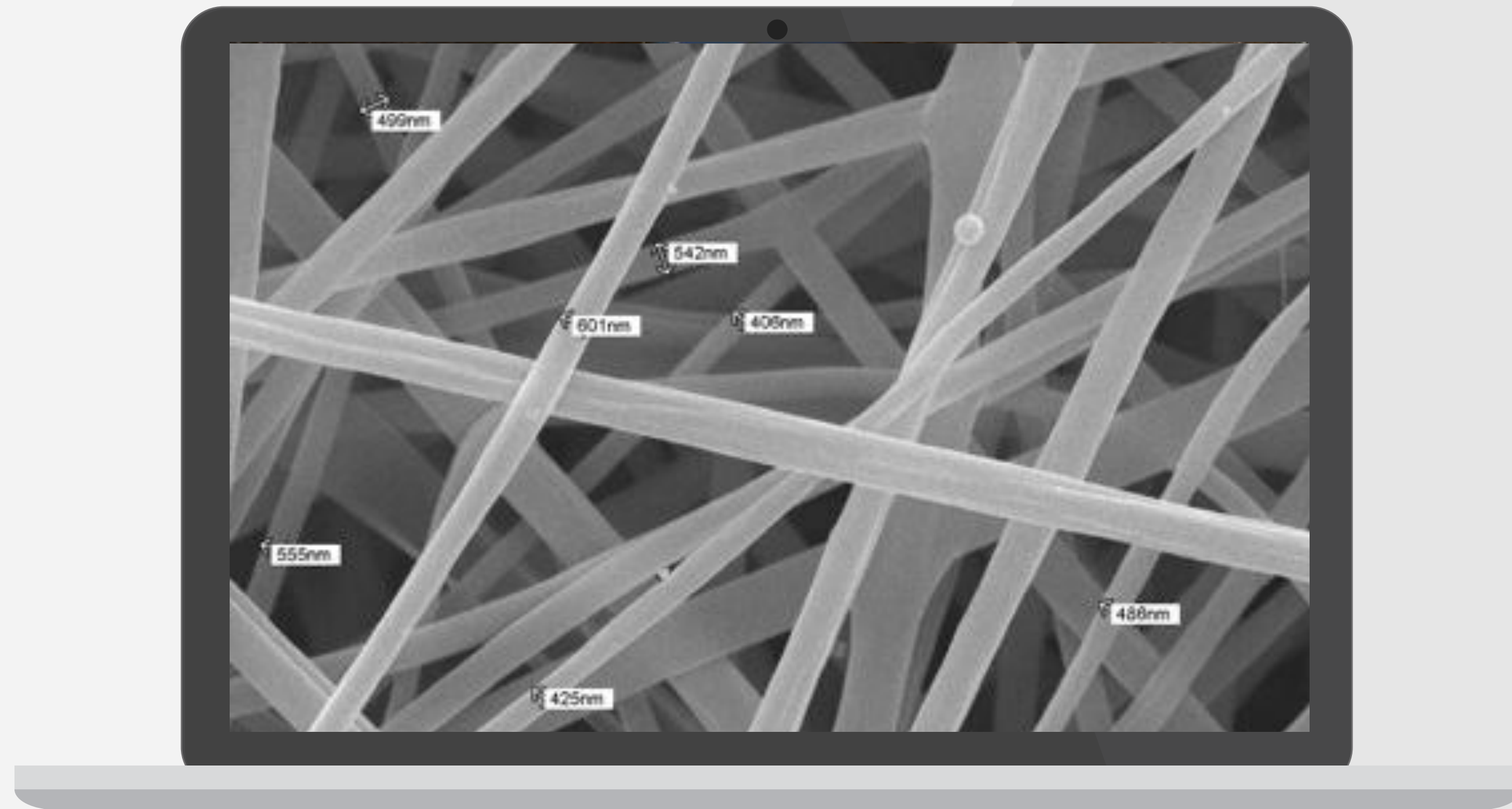


# Our tissue engineering solution

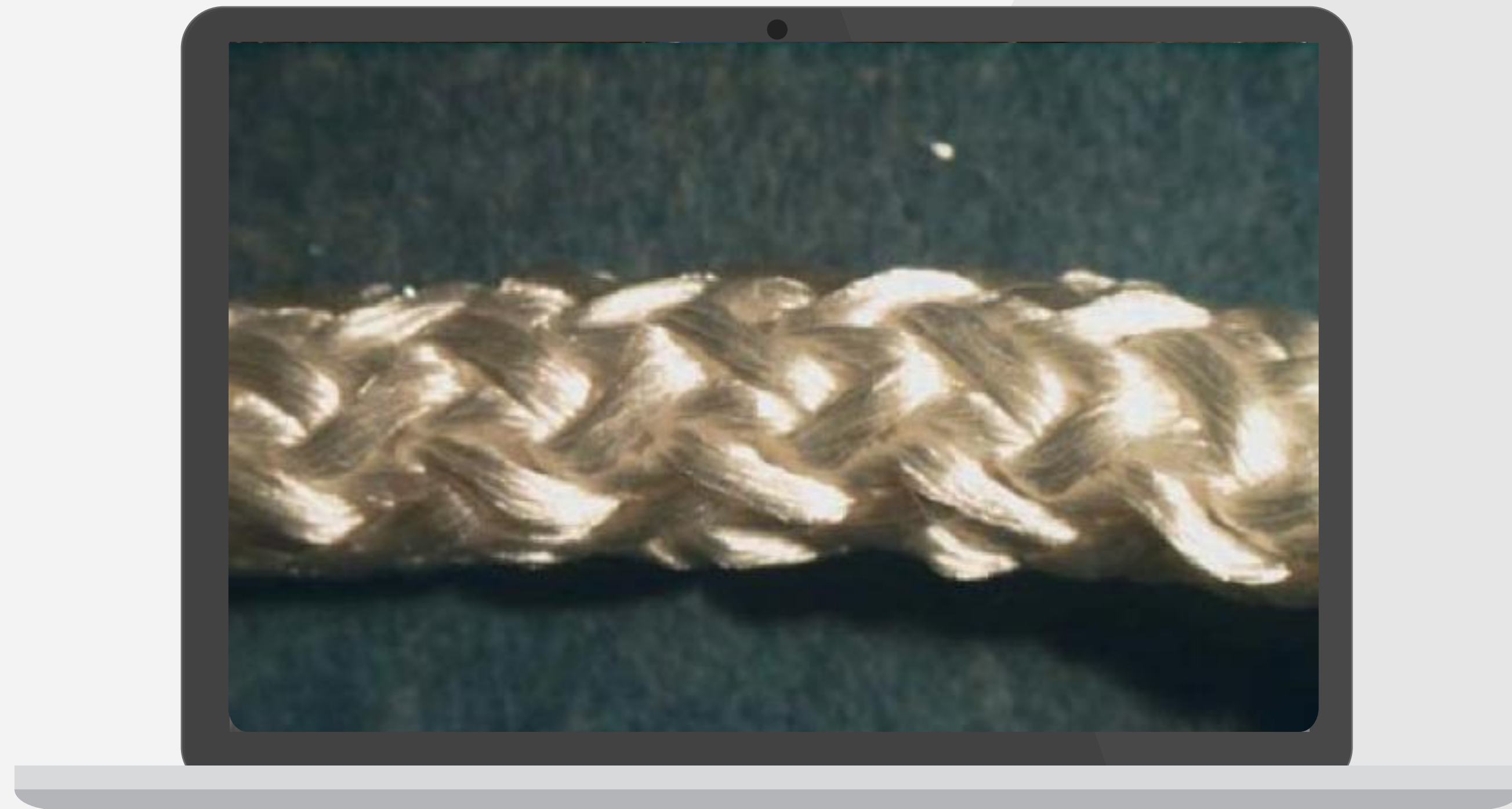




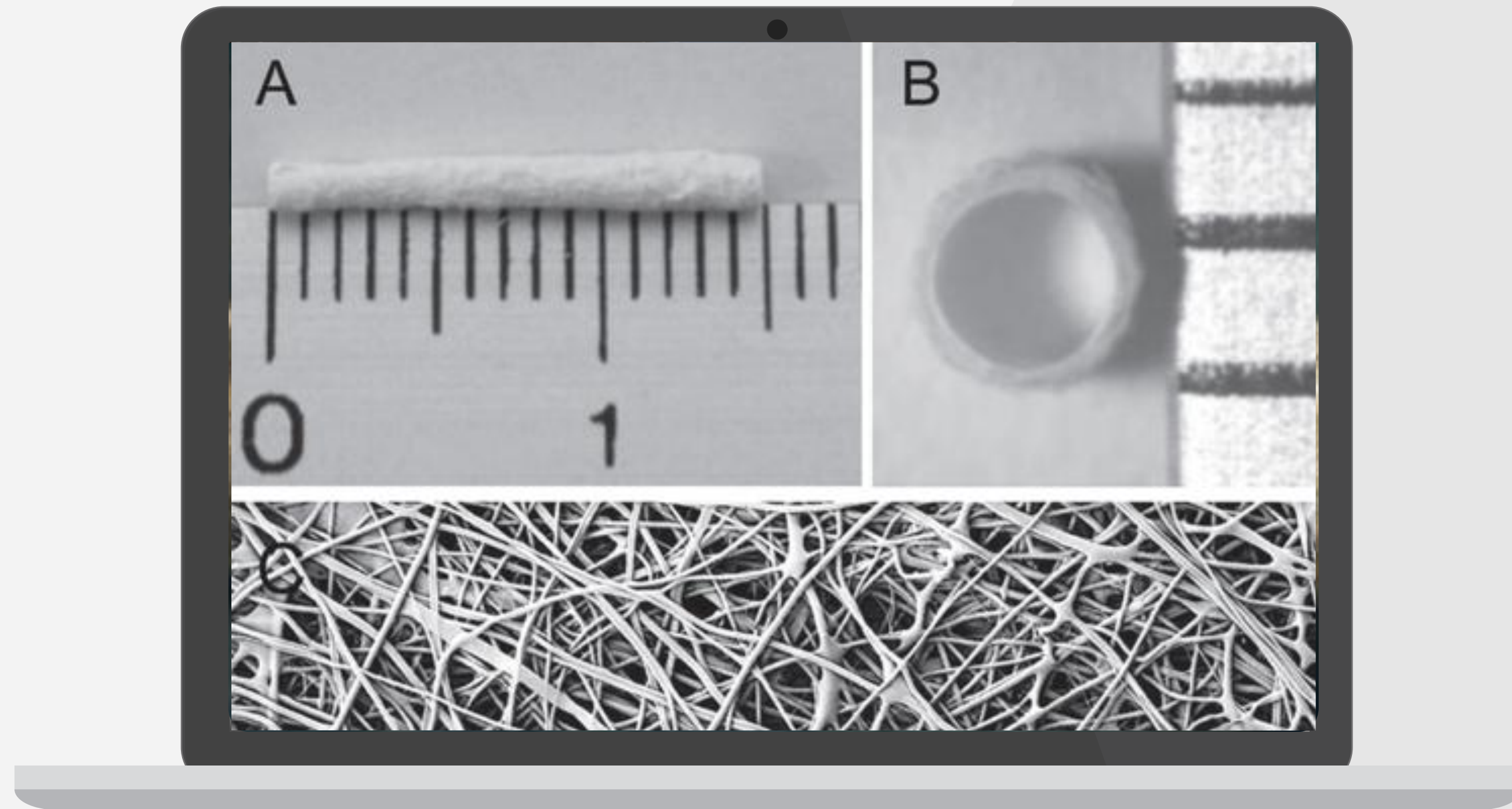
# Our tissue engineering solution



# Our tissue engineering solution

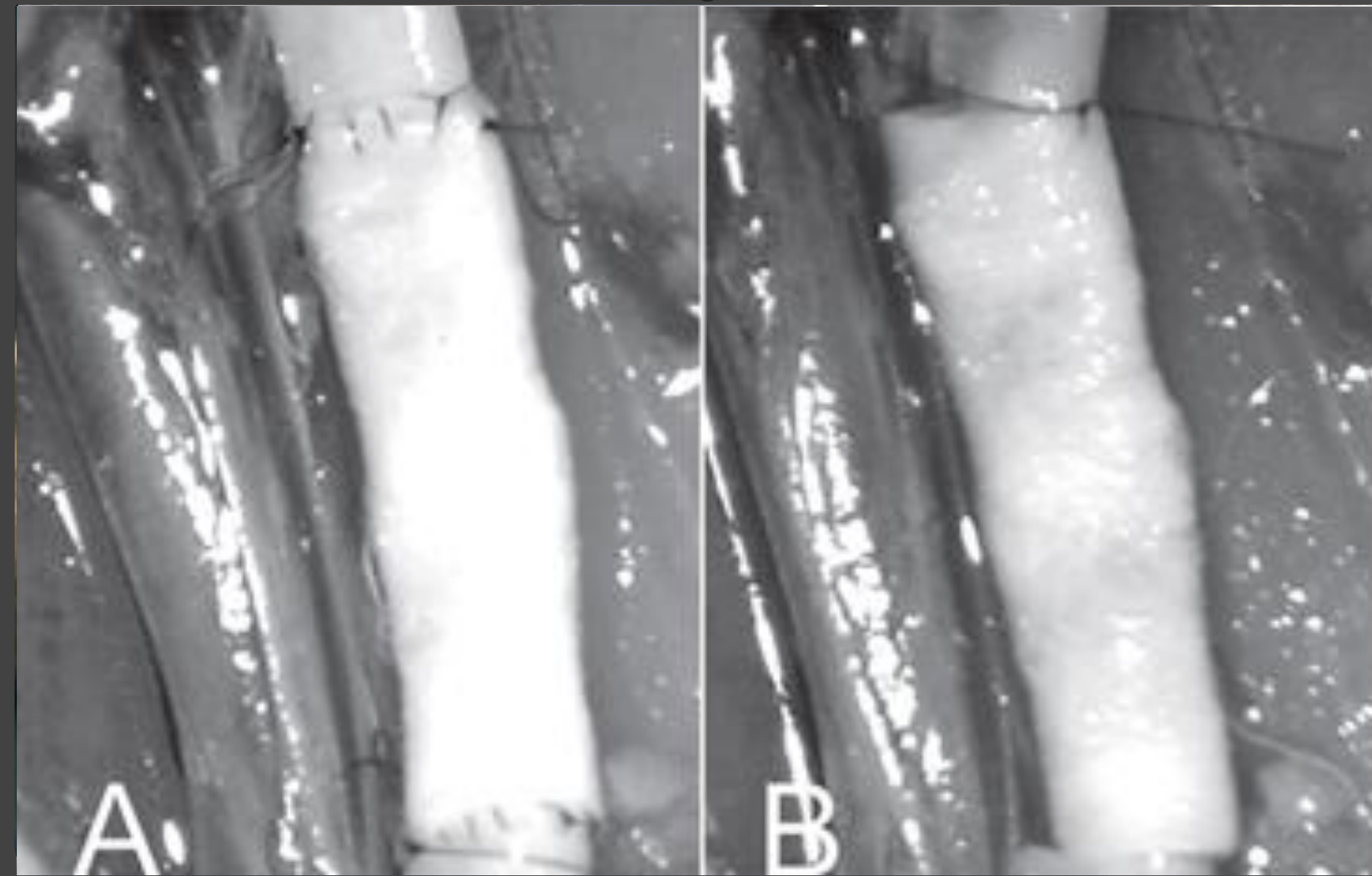


# Our tissue engineering solution



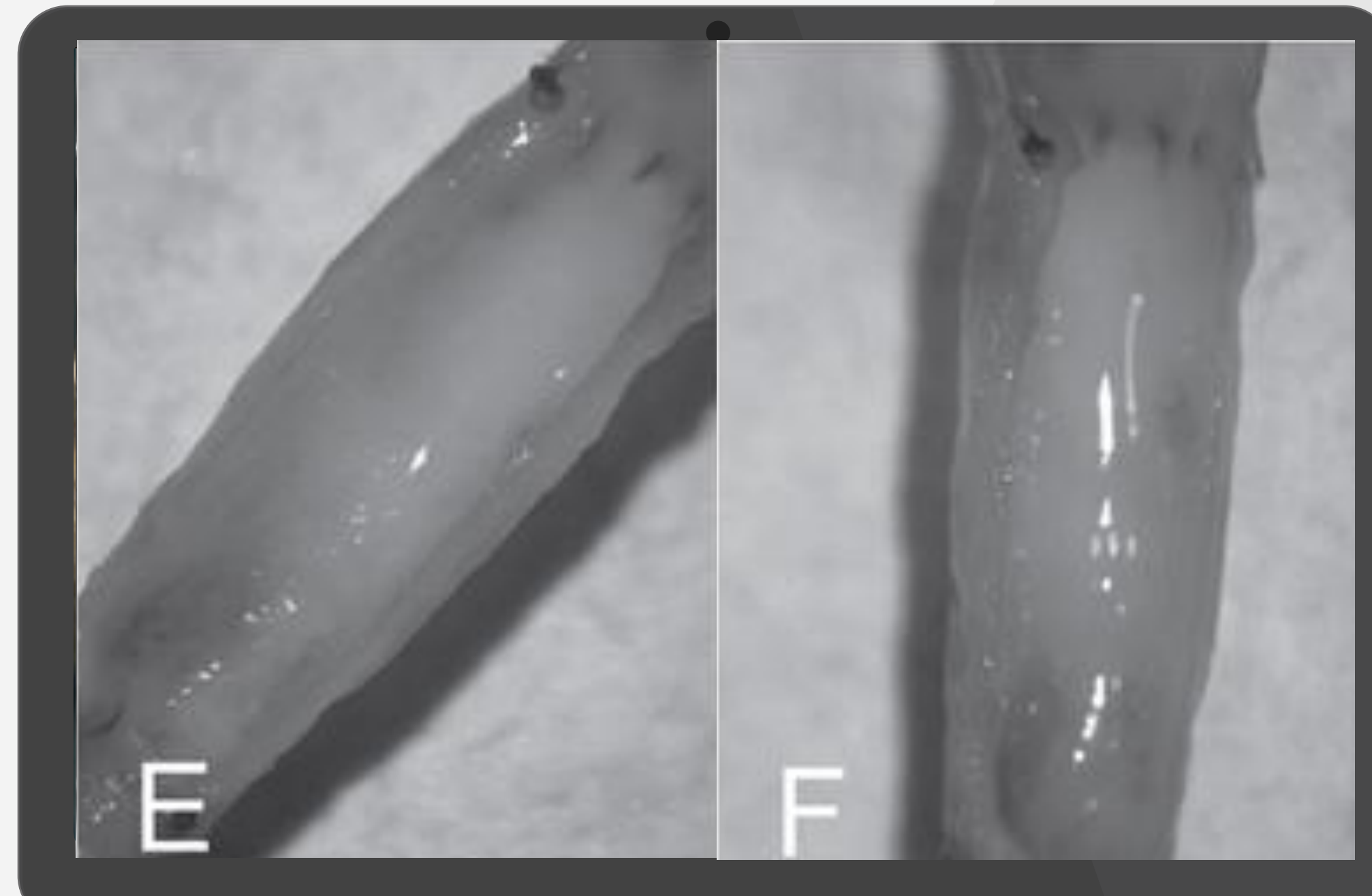


# Our tissue engineering solution





# Our tissue engineering solution



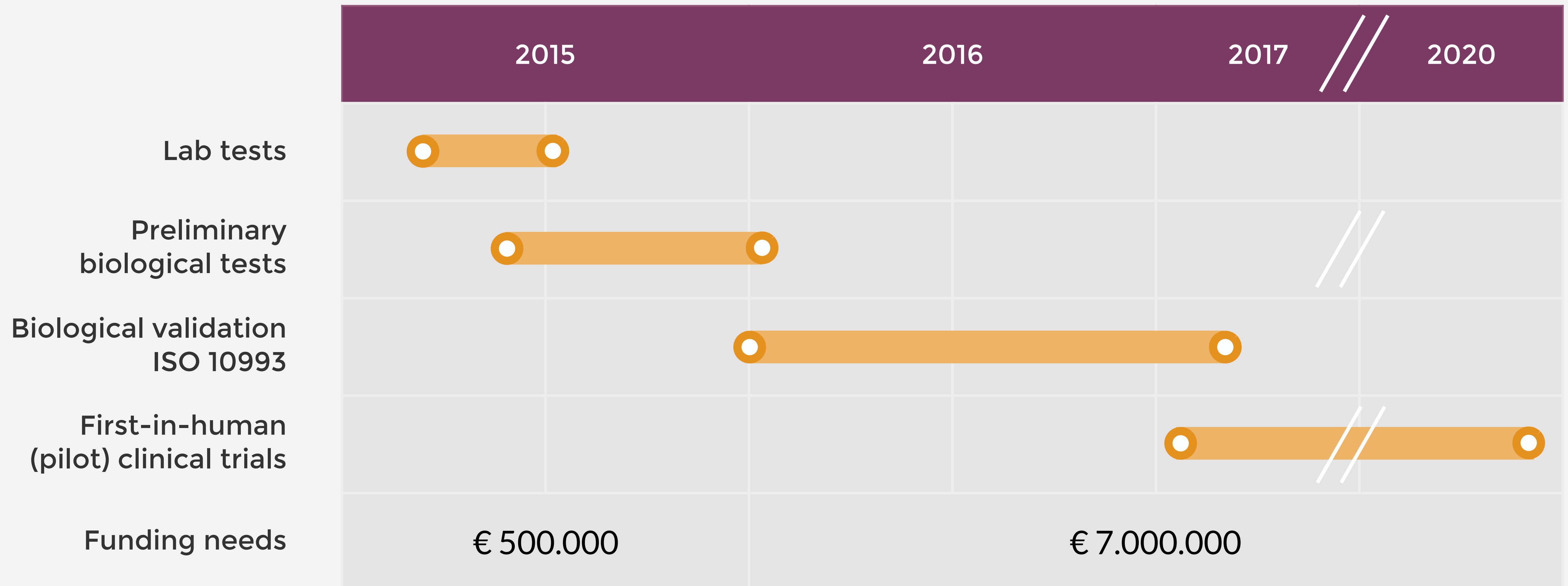


# Silk: a “gifted” material





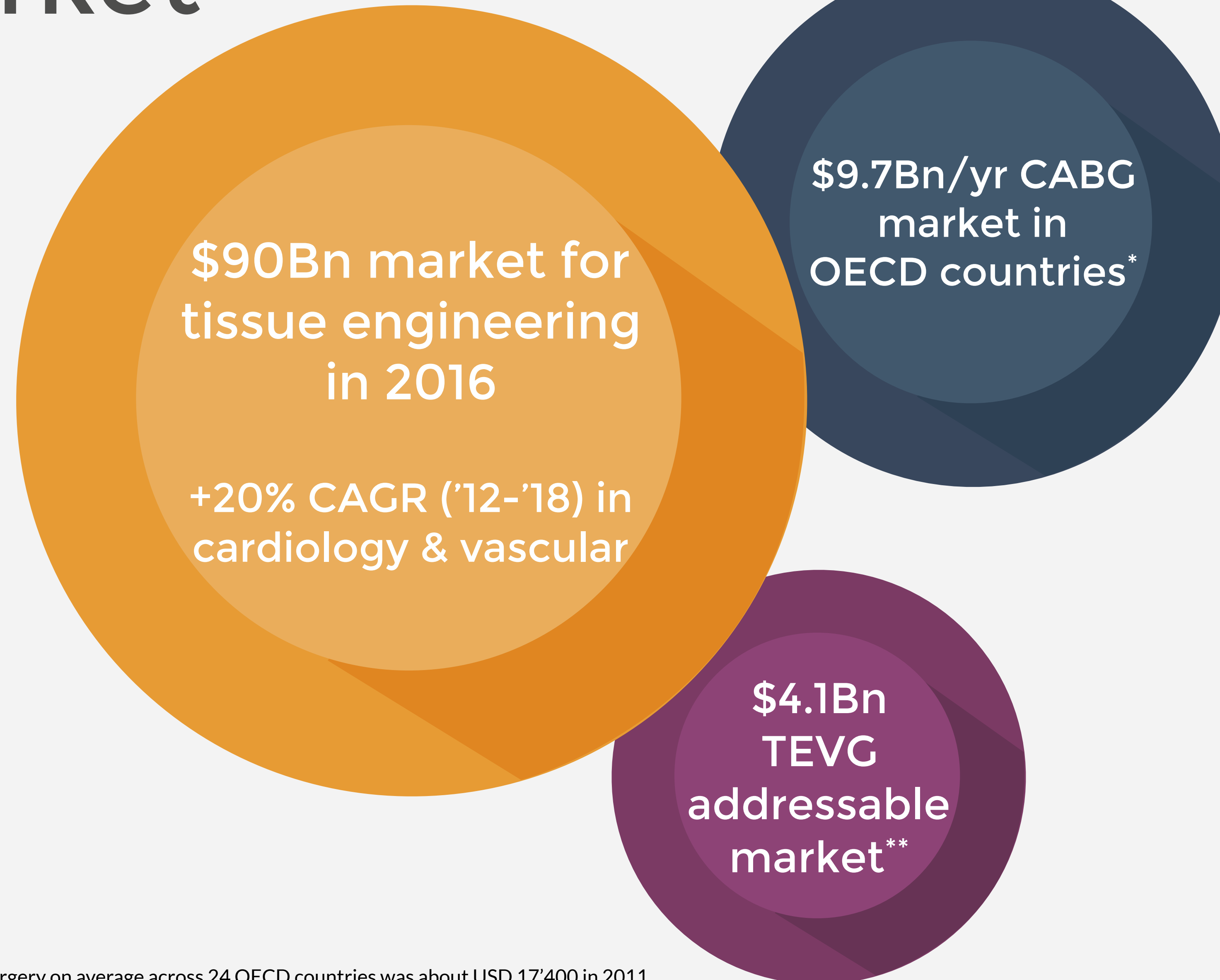
# Regulatory path



Already creating partnerships with consultants and CROs to prepare the **clinical evaluation plan**, following in parallel the CE Mark (Notified Body, etc.) and FDA (pre-IDE, etc.) paths



# The market



\* the estimated price of a coronary bypass surgery on average across 24 OECD countries was about USD 17'400 in 2011  
\*\* based on an average 3.3 grafts per procedure and an ASP \$1'580/graft, as estimated via interviews and market research

# The core team



**Antonio  
Alessandrino**

Chief Engineer  
*Ph. D. in Materials Engineering*  
*Several patents published*



**Gabriele  
Grecchi**

Chief Executive Officer  
*MBA at INSEAD*  
*Life science venture investor*



**Giuliano  
Freddi**

Chief Biologist  
*Ph. D. in Biology*  
*140+ peer-reviewed papers published*



**Lorenzo  
Sala**

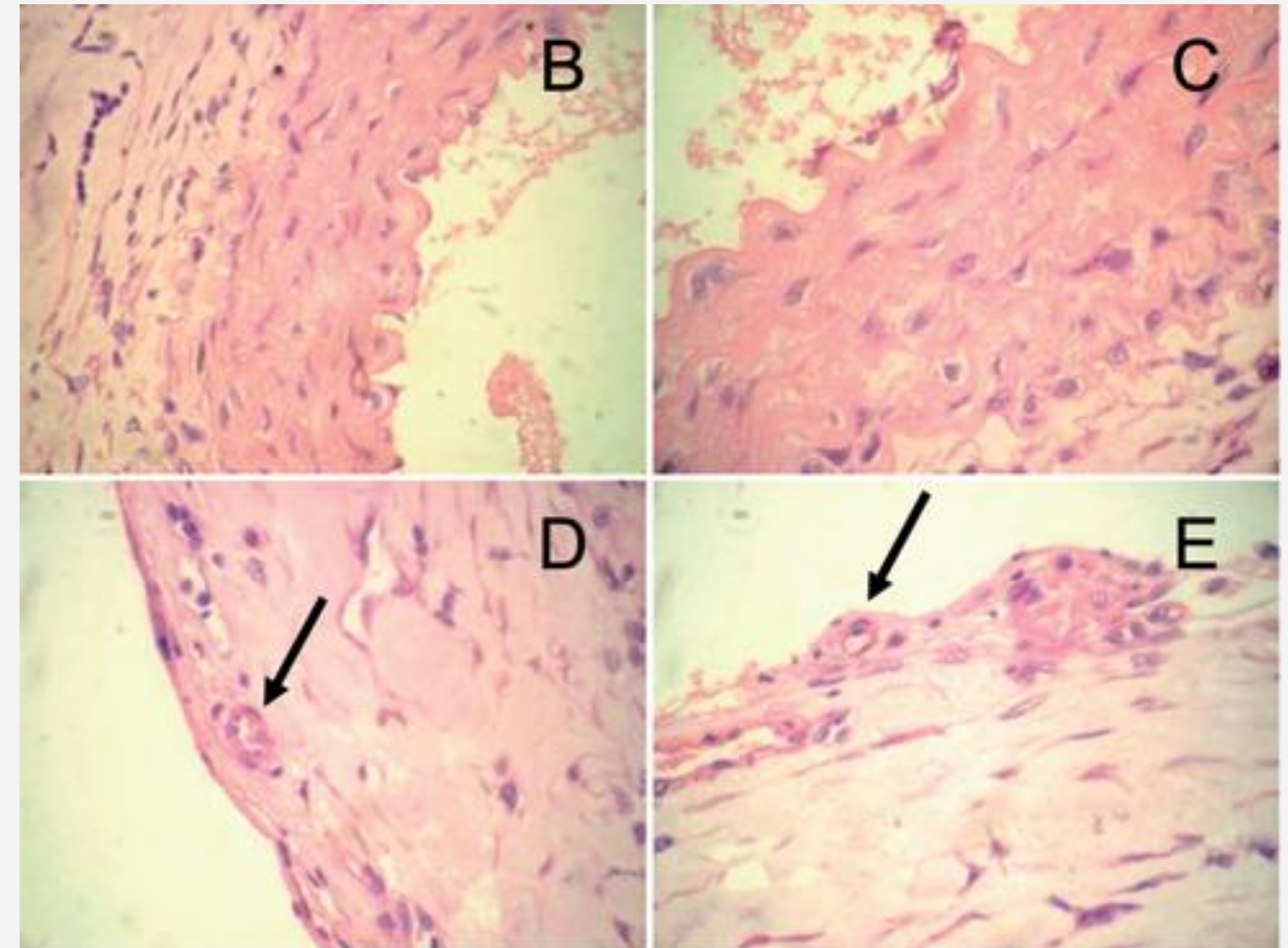
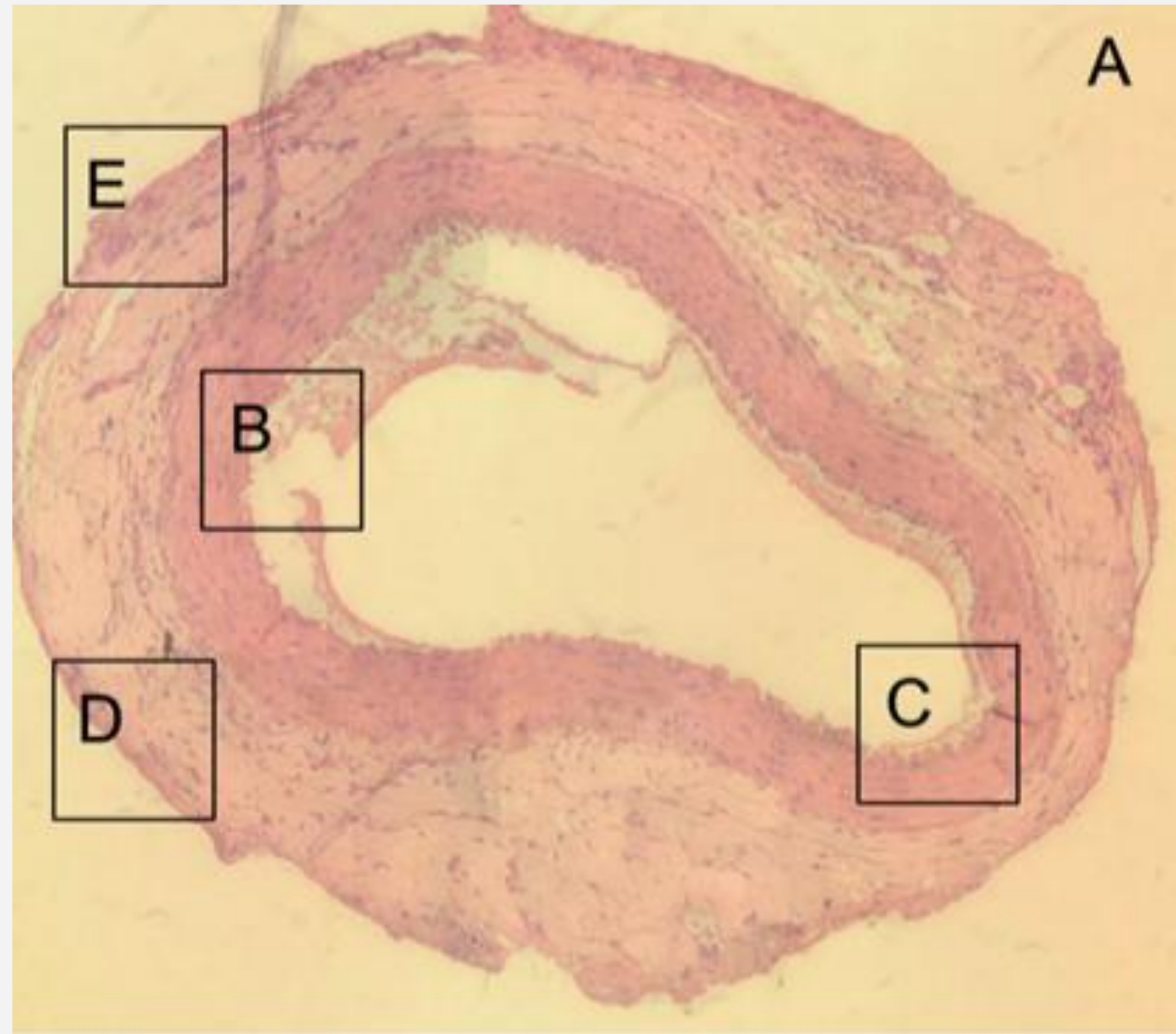
Process & operations  
*Master Degree in Management*  
*Engineering at Politecnico di Milano*



**The global top experts on silk as a biomedical tool**



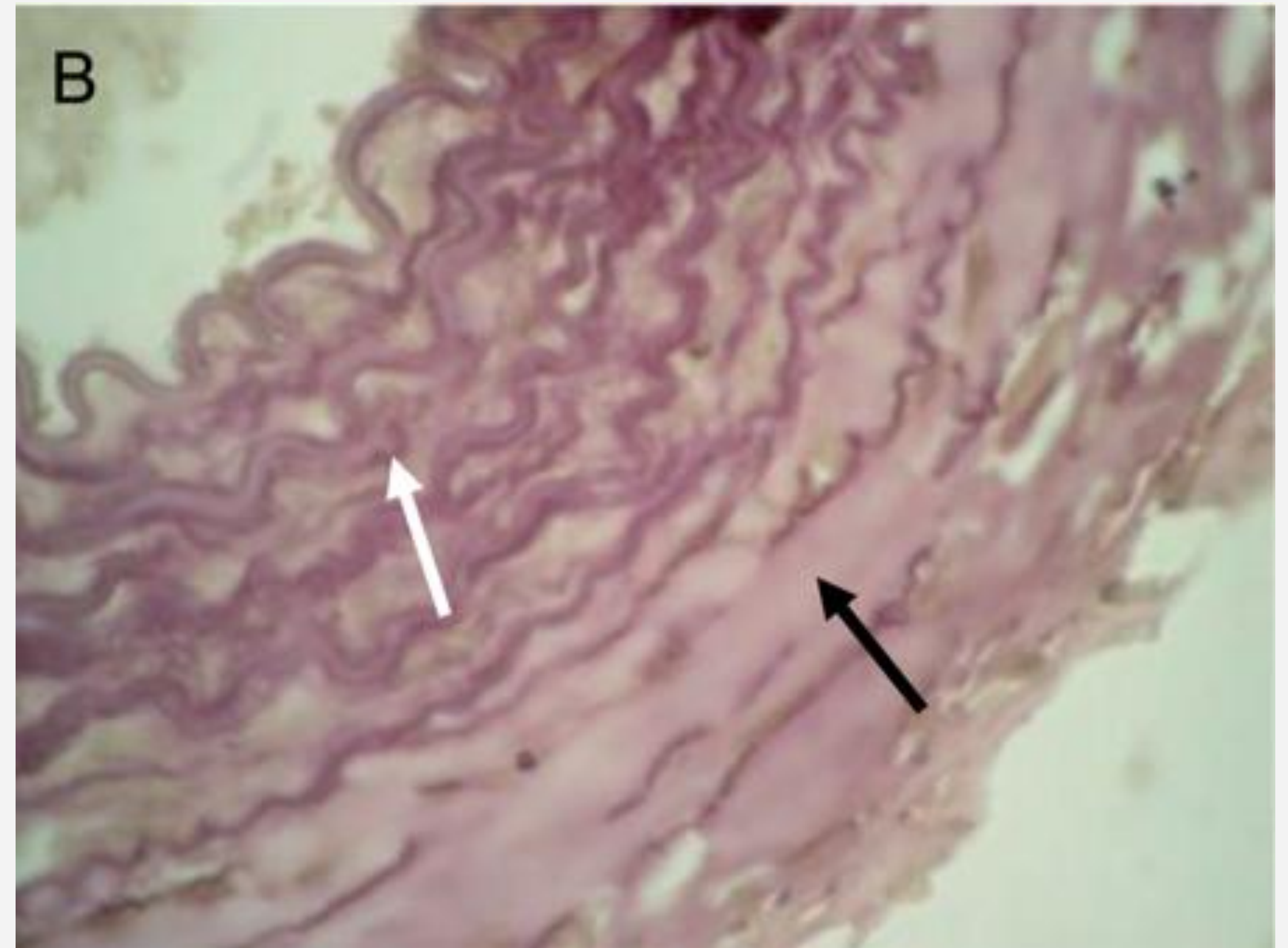
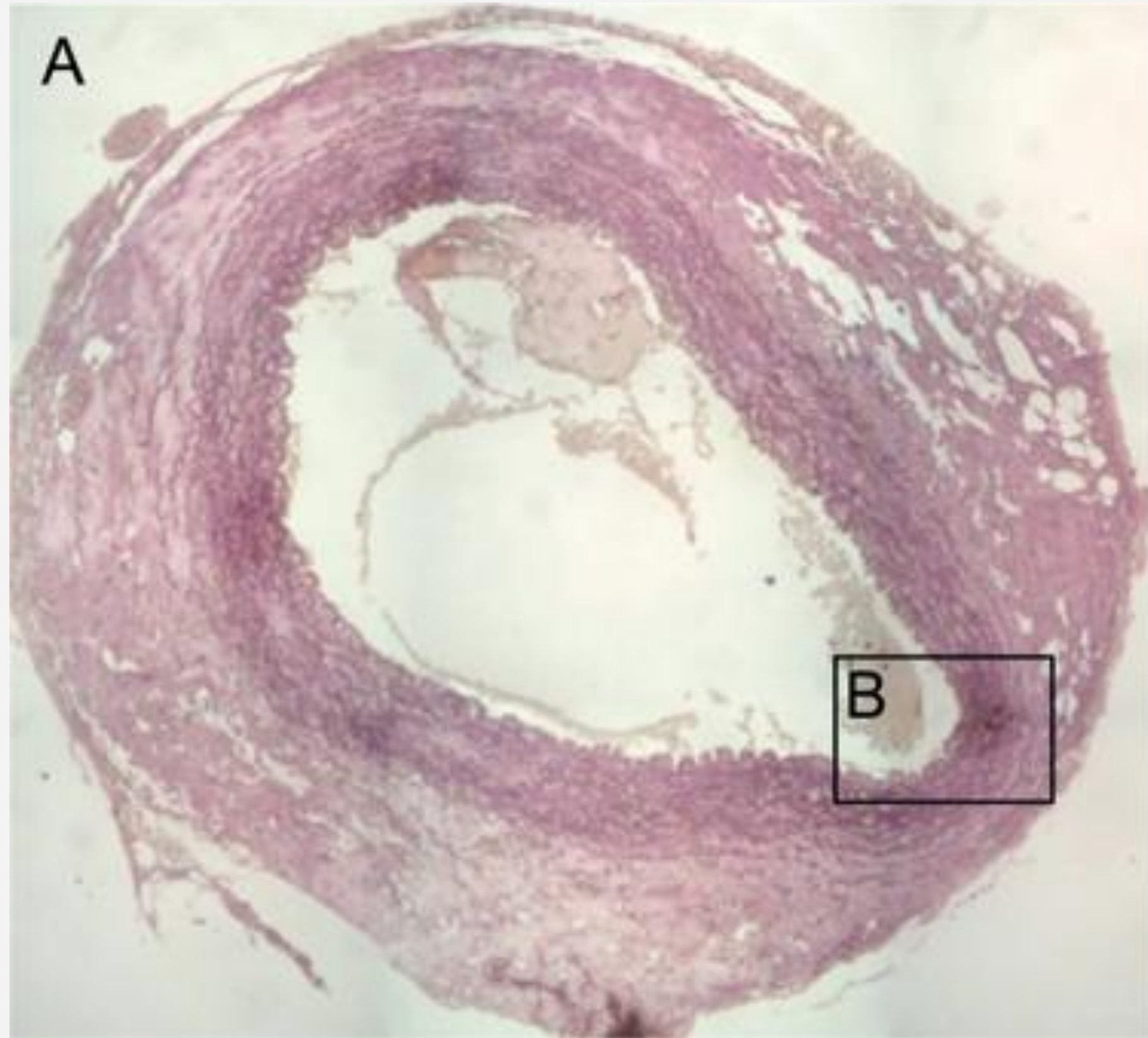
# Amazing results



1. Cellular intimal layer similar to the natural tunica intima
2. *Vasa vasorum* (D,E: black arrows)
3. Cells in all the thickness



# Amazing results



**Organized elastic lamina**